



# BCSA<sup>INC.</sup>

**Broome Markets**

**2024  
ANNUAL  
REPORT**



**ART | CULTURE | COMMUNITY**



# Ngaji Gurrjin

## WELCOME

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WE ACKNOWLEDGE THE TRADITIONAL OWNERS OF THIS LAND, THE YAWURU PEOPLE  
AND PAY RESPECT TO ELDERS, PAST, PRESENT AND EMERGING

## **PROMOTE INDIGENOUS ART AND PRODUCTS**

BCSA PROVIDES A PLATFORM FOR INDIGENOUS LOCALS TO  
SHOWCASE AND SELL THEIR ART AND PRODUCTS ENSURING  
PROMOTION OF CULTURAL HERITAGE

## **ENHANCE COMMUNITY AND TOURISM**

PROMOTE SUSTAINABLE TOURISM THAT PROVIDES  
EXPERIENCES FOR VISITORS THAT COLLABORATE WITH  
LOCAL COMMUNITY

INCREASE MEMBERSHIP

## **FOSTER LOCAL ECONOMIC DEVELOPMENT**

SUPPORT LOCAL BUSINESS BY CREATING A PLATFORM FOR  
COLLABORATION AND ECONOMIC GROWTH WITHIN THE COMMUNITY.  
PROVIDING MENTORSHIP AND MENTORSHIP FOR ASPIRING  
ENTREPRENEURS

# **OBJECTIVES**

# MESSAGE FROM OUR CHAIR



WELCOME TO THE 2024 BROOME COMMUNITY STALLHOLDERS ASSOCIATION INC ANNUAL REPORT. WE HAVE SEEN ANOTHER HUGE SUCCESSFUL YEAR WITHIN THE BROOME MARKETS AND OVERCOME SOME SUBSTANTIAL CHANGES THROUGHOUT THE YEAR. THIS YEAR HAS SEEN A CHANGE IN STAFF FOR BOTH THE MARKET MANAGER AND GROUNDSMEN POSITIONS. TIM, NOW A VALUED STALLHOLDER AND MEMBER, HANDED OVER THE MANAGER'S POSITION EARLIER THIS YEAR. I WOULD LIKE TO SAY A HUGE THANK YOU, AS TIM WAS A HUGE VALUED MANAGER, WHO HANDLED THE POSITION WITH PROFESSIONALISM AND WAS AN INTEGRAL PART OF THE BROOME MARKETS DURING AND AFTER THE PANDEMIC. HIS COMMITMENT TO THE MANAGERS POSITION WAS TRULY APPRECIATED, SO THANK YOU, TIM



AS ONE DOOR CLOSES AND ANOTHER OPENS, WE INTRODUCED OUR NEW MARKET MANAGER, NICOLE. NICOLE STARTED THE POSITION JUST AS THE PEAK SEASON WAS BREAKING, SHE'S TAKEN IT IN HER STRIDE AND HAS LEARNT THE POSITION VERY QUICKLY. SHE HAS GENUINELY CREATED A RELATIONSHIP WITH EACH MEMBER AND IS NOW A WELL RESPECTED AND TRULY APPRECIATED MANAGER. WE ALSO BID FAREWELL TO NACHO, OUR COMMITTED AND RELIABLE GROUNDSMEN LATE LAST YEAR. WE HAD A LITTLE FALSE START WITH THE NEXT GROUNDSMEN BEFORE HITTING THE JACKPOT AND FINDING VINCE. I'D LIKE TO THANK EVERYONE FOR WELCOMING VINCE AND SUPPORTING HIM WHILST HE LEARNT THE ROLE AND I THINK WE CAN ALL AGREE HE GOES ABOVE AND BEYOND.

ANOTHER LITTLE CHANGE THAT HAPPENED IS THAT WE MOVED OFFICE TO A MORE CENTRAL AND WELCOMING LOCATION. THIS WILL BECOME A PLACE WHERE OUR MEMBERS AND VISITORS ALIKE WILL BE ABLE TO MEET IN A MORE COMFORTABLE OFFICE. THANK YOU AGAIN, GOES TO NICOLE WHO IS MAKING THE OFFICE MORE INVITING.

I WOULD LIKE TO TAKE THE TIME TO APPRECIATE, ACKNOWLEDGE AND THANK OUR VOLUNTEER COMMITTEE MEMBERS. ALL OF OUR COMMITTEE MEMBERS (LIKE EVERYONE) ARE VERY BUSY PEOPLE. THE WORK AND DEDICATION THEY PROVIDE TO THE BROOME MARKETS CAN BE A VERY THANKLESS ONE BUT WITHOUT THEM, THE MARKETS COULD NOT RUN. IT IS A POSITION THAT WE ALL TAKE SERIOUSLY AND TRY TO BE AS FAIR AND JUST IN OUR DECISION MAKING AS POSSIBLE. SOMETIMES THE MARKET "BRUMOURS" CAN BE HARSH AND UNJUST TOWARDS OUR MEMBERS BUT THEY EACH MANAGE IT AND CONTINUE TO SHOW UP AND DO THIS SELFLESS VOLUNTEER POSITIONS AS BEST THEY CAN. SO THANK YOU, TO ALL OF COMMITTEE MEMBERS. A SPECIAL MENTION AND THANK YOU TO THE OFFICE HOLDERS POSITIONS - LEONIE, RACHELLE AND MARK.

ANOTHER THANK YOU GOES TO FRANS, FOR YEARS OF COMMITMENT AND ENTERTAINMENT DURING SUNDAYS MARKETS.

AS THE NEW COMMITTEE IS APPOINTED FOR 2024/2025, WE HOPE FOR ANOTHER PROSPEROUS YEAR GOING FORWARD.

THANKS

MELISSA ANDRAE

## COMMITTEE



**Melissa  
Andrae  
(Chair)**



**Leonie  
Wallis  
(Vice-Chair)**



**Mark  
Bentham  
(Treasurer)**



**Rachelle  
Rattigan  
(Secretary)**



**Kim  
Cleave**



**Jake  
Kelley**



**Gianna  
Cortese**



**Joseph  
Kierath**



**Aldrin  
Zulabar**



**Ronaldo  
Saraza**

## STAFF & CONTRACTORS



**Nicole Cadden  
Market Manager**



**Frans Hoogland  
Coordinator**



**Vicentte Bello  
Grounds keeper**

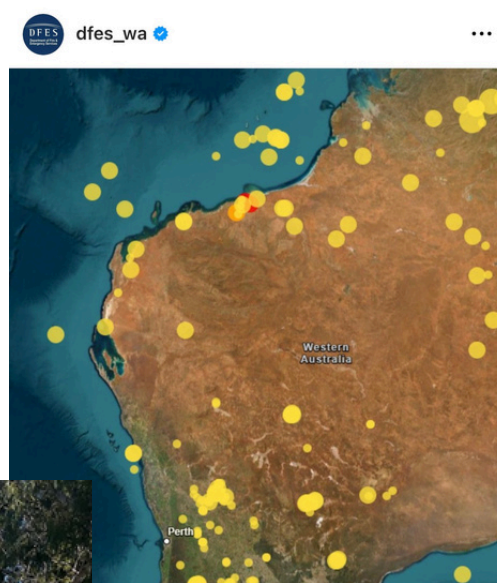


# SUPPORTING COMMUNITY

THE BROOME COMMUNITY STALLHOLDERS ASSOCIATION (BCSA) REMAINS PROACTIVE IN GIVING BACK TO ENRICH OUR LOCAL COMMUNITY BY PROVIDING A SPACE, SUPPORT, AND A PLATFORM FOR ORGANISATIONS TO RAISE AWARENESS AND ENHANCE COMMUNITY PREPAREDNESS INITIATIVES. SOME OF THE NOTABLE GROUPS THAT HAVE UTILISED THE BROOME COURTHOUSE MARKET TO ENGAGE WITH AND EDUCATE THE COMMUNITY. INCLUDE

- THE DEPARTMENT OF FIRE AND EMERGENCY SERVICES (DFES) WITH THEIR CYCLONE AWARENESS INFORMATION
- RUOK? INTERNATIONALLY RECOGNISED ORGANISATION THAT BRINGS ATTENTION TO MENTAL HEALTH
- DEPARTMENT OF TRANSPORT -MARINE SAFETY
- SHIRE OF BROOME WITH THEIR NATIVE PLANT INITIATIVE
- KIMBERLEY ENVIRONS
- BROOME BIRD CONSERVATORY
- KIMBERLEY ARTS NETWORK
- SHIRE OF DERBY - CYCLING AWARENESS PROGRAM
- NATIVE ANIMAL RESCUE BROOME - CAN COLLECTION
- CHANGE ANGELS - FITZROY RIVER WOMEN'S COLLECTIVE
- VARIOUS GOVERNMENT AND NON-PROFIT ORGANISATIONS.

## HIGHLIGHTS & CHALLENGES





**Ask RU OK? ANY DAY**

**The 4 steps of an RU OK? conversation**

- 1 Ask RU OK?**  **How are you travelling?**
- 2 Listen**  **I'm here to listen if you want to talk more.**
- 3 Encourage action**  **Have you spoken to your doctor about this?**
- 4 Check in**  **Just wanted to check in and see how you're doing?**

Learn more at [ruok.org.au](http://ruok.org.au)



# HIGHLIGHTS & CHALLENGES

## CHALLENGES

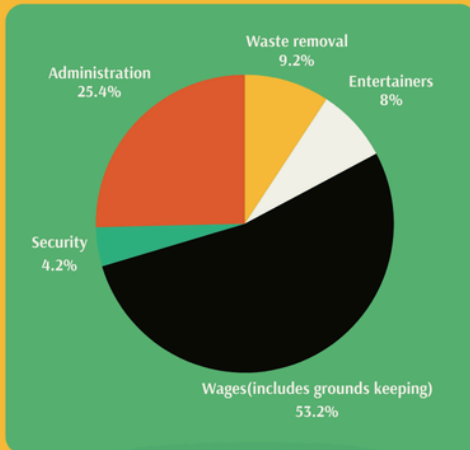
- \*DECLINE IN MEMBERS NUMBERS
- \*WEATHER - WET SEASON HEAT
- \*FINDING LOCAL HANDMADE STALL HOLDERS

BCSA WILL CONTINUE TO BE PROACTIVE IN FINDING SOLUTIONS TO OVERCOME THE CHALLENGES WE'RE FACED.

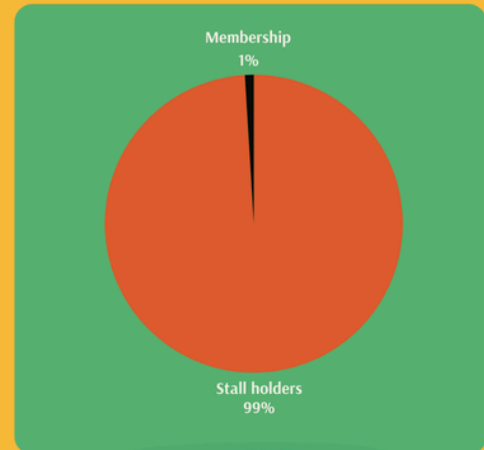


# FINANCIAL INFORMATION

## Expenditure 2023-24 Total \$240,704

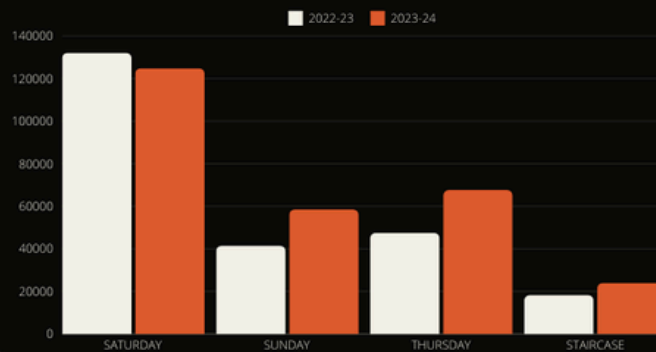


## Revenue 2023-24 Total \$284,500



## MARKET SUMMARY

BROOME COMMUNITY STALLHOLDERS



MARKET STALL HOLDERS REVENUE - FINANCIAL YEAR COMPARISON



# BROOME COMMUNITY STALLHOLDERS ASSOCIATION INC

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**ABN: 43 503 172 876**

## **Committee's Report For the year ended 30 June 2024**

### **Operating result**

The profit of the association for the financial year after providing for income tax amounted to \$43,300.

### **Significant changes in state of affairs**

There have been no significant changes in the state of affairs of the association during the year.

### **Events after the reporting date**

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the association, the results of those operations or the state of affairs of the association in future financial years.


### **Environmental issues**

The association's operations are not regulated by any significant environmental regulations under a law of the commonwealth or of a state or territory of Australia.

### **Indemnification and insurance of officers and auditors**

No indemnities have been given or insurance premiums paid, during or since the end of the financial year, for any person who is or has been an officer or auditor of BROOME COMMUNITY STALLHOLDERS ASSOCIATION INC.

Signed in accordance with a resolution of the members of the committee:

  
Melissa Andrae (Chairperson)  
Mark Bentham (Treasurer)

# BROOME COMMUNITY STALLHOLDERS ASSOCIATION INC

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ABN: 43 503 172 876

## Income Statement

For the year ended 30 June 2024

	2024 \$	2023 \$
<b>Revenue</b>		
Membership Fees	2,732	4,297
Stall Fees	281,273	248,191
	<b>284,005</b>	<b>252,487</b>
<b>Other income</b>		
Grant Income	-	2,332
	<b>-</b>	<b>2,332</b>
	<b>284,005</b>	<b>254,819</b>
<b>Expenses</b>		
Advertising	3,923	4,367
Bank Charges	6,532	5,380
Bookkeeping	-	160
Depreciation	2,608	4,574
Entertainers Expenses	19,168	16,564
Equipment	1,420	-
General Expenses	12	617
Gifts	161	-
Ground Care & Maintenance	34,862	31,992
Insurance	6,235	5,909
Licensing Fees	-	1,600
Meeting Expenses	4,740	2,703
Motor Vehicle Expenses	1,303	185
Postage	58	52
Printing & Stationery	1,424	990
Professional Fees	1,650	1,650
Rent	13,442	11,839

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The accompanying notes form part of these financial statements.

These statements should be read in conjunction with the attached compilation report of Letizia Palmer.

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# BROOME COMMUNITY STALLHOLDERS ASSOCIATION INC

ABN: 43 503 172 876

## Income Statement

For the year ended 30 June 2024

	2024	2023
	\$	\$
Repairs & Maintenance	3,926	2,712
Security Costs	13,063	10,218
Staff Training & Welfare	173	-
Subscriptions	8,695	5,769
Superannuation Contributions	12,703	10,684
Telephone	1,472	1,093
Uniforms	157	-
Venue Hire	-	191
Wages	80,453	68,426
Waste Disposal	22,442	19,878
Website	85	600
	<b>240,704</b>	<b>208,152</b>
<b>Net profit</b>	<b>43,300</b>	<b>46,667</b>
Retained earnings at the beginning of the financial year	198,024	151,357
<b>Retained earnings at the end of the financial year</b>	<b>241,324</b>	<b>198,024</b>

The accompanying notes form part of these financial statements.

These statements should be read in conjunction with the attached compilation report of Letizia Palmer.

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# BROOME COMMUNITY STALLHOLDERS ASSOCIATION INC

ABN: 43 503 172 876

## Balance Sheet

For the year ended 30 June 2024

	Note	2024 \$	2023 \$
<b>Current assets</b>			
Cash and cash equivalents	3	246,157	206,029
Trade and other receivables	4	2,907	2,047
<b>Total current assets</b>		<b>249,064</b>	<b>208,077</b>
<b>Non-current assets</b>			
Property, plant and equipment	5	8,751	7,835
<b>Total non-current assets</b>		<b>8,751</b>	<b>7,835</b>
<b>Total assets</b>		<b>257,814</b>	<b>215,912</b>
<b>Current liabilities</b>			
Trade and other payables	6	16,490	17,888
<b>Total current liabilities</b>		<b>16,490</b>	<b>17,888</b>
<b>Total liabilities</b>		<b>16,490</b>	<b>17,888</b>
<b>Net assets</b>		<b>241,324</b>	<b>198,024</b>
<b>Members' funds</b>			
Retained earnings		241,324	198,024
<b>Total members' funds</b>		<b>241,324</b>	<b>198,024</b>

The accompanying notes form part of these financial statements.

These statements should be read in conjunction with the attached compilation report of Letizia Palmer.



# BROOME COMMUNITY STALLHOLDERS ASSOCIATION INC

ABN: 43 503 172 876

## Statement of changes in equity For the year ended 30 June 2024

	2024 \$	2023 \$
<b>Retained earnings</b>		
Opening retained earnings	198,024	151,357
Net profit	43,300	46,667
	<b>241,324</b>	<b>198,024</b>
<b>Total equity</b>		
Balance as at 01 July 2023	198,024	151,357
Profit	43,300	46,667
	<b>241,324</b>	<b>198,024</b>

The accompanying notes form part of these financial statements.  
These statements should be read in conjunction with the attached compilation report of Letizia Palmer.

**Broome Community Stallholders Association INC**  
**Treasurer's Report 2023-2024**  
**AGM - 16th September 2024**

Good evening, members of the Broome Community Stallholders Association. As your Treasurer, I am pleased to present the financial report for the year ending June 30, 2024.

**Financial Overview**

This year, the Association has demonstrated robust financial health, with a net profit of \$43,300. Our retained earnings have increased from \$198,024 in the previous year to \$241,324. This positive outcome is a testament to the diligent management of our resources and the strong commitment of our committee to sound financial practices.

**Movements Compared to Previous Year**

- **Income:** The total income has seen a notable increase, with our primary revenue sources being stall fees and membership fees. Stall fees alone accounted for \$281,273 of our income, reflecting the continued success and popularity of our markets.
- **Expenses:** While we have invested in various areas to support our operations and community engagement, such as ground care, maintenance, and entertainers, we have managed to control these costs effectively to maintain profitability.
- **Assets and Liabilities:** Our total assets have increased to \$257,814, and we have managed to reduce our liabilities slightly to \$16,490, resulting in a strong net asset position of \$241,324.

**Recognition and Thanks**

I would like to express my sincere gratitude to our managers, Tim Holmes, who managed for the majority of the year, and Nic Cadden, our current manager. Their commitment to maintaining accurate records has been invaluable. I also want to thank the members of our committee for their dedication to maintaining good financial processes, which has contributed to our stable financial position.

A special thank you goes to our auditors, Letizia Palmer Chartered Accountants, for their thorough work in reviewing our financial statements. Their expertise and guidance help ensure our financial integrity and transparency.

I would also like to extend my appreciation to our general membership. Your ongoing support and participation in our activities are what make the Broome Community Stallholders Association a vibrant and successful organization. Thank you for your continued involvement and commitment.

**Future Funds**

One of our key achievements this year has been the establishment of a strong financial foundation for the future. We currently have \$100,000 locked in term

deposits as part of our future fund's strategy. This initiative is a significant step in ensuring the long-term sustainability of our association and will provide us with the financial security needed to continue supporting our community's needs.

### **Closing Remarks**

As the Treasurer, my primary responsibility is to ensure that the records of the Association are in order, and I am pleased to report that we have achieved this. Our current financial position sets us up well for future growth and success. I look forward to working with the committee and our members to build on this positive momentum.

Thank you for your ongoing support, and I am happy to answer any questions regarding this report.

Mark Bentham

Treasurer

Broome Community Stallholders Association INC





**01**

## Maintain financial strength

Financial strength ensures stability, supports long-term goals and strategies.



**03**

## Continue to collaborate with Community

We want to continue to provide a space for groups to share, collaborate and provide essential information, events and services to the Community.



**02**

## Environmental sustainability

BCSA would like 2024 to be the year to work on building a long term plan on becoming more sustainable



**04**

## Enhance BCSA's tourism presence

Work with local organisations and business to enhance marketing around events and cruise ships



## PICA'S KITCHEN



**SOME OF OUR NEW MEMBERS  
TO COME ON BOARD**

AT PICA'S KITCHEN, WE PRIDE OURSELVES ON BRINGING THE FRESHEST AND MOST AUTHENTIC JAPANESE CUISINE TO BROOME. HIKARU HAS BEEN IN BROOME FOR 15 YEARS. PICA'S KITCHEN WAS BORN FROM A PASSION FOR DELIVERING HIGH-QUALITY, TRADITIONAL JAPANESE FOOD EXPERIENCES AND THE CONCEPT EMERGED FROM A DEEP APPRECIATION FOR AUTHENTIC FLAVOURS.

OUR CORE MISSION IS TO OFFER REAL QUALITY JAPANESE FOOD, WITH EVERY BITE A TESTAMENT TO FRESHNESS AND AUTHENTICITY. WE TAKE PRIDE IN THE POSITIVE FEEDBACK WE RECEIVE, WITH CUSTOMERS OFTEN COMING BACK FOR A SECOND ROLL RIGHT AFTER THEIR FIRST AND PRAISING OUR SUSHI AS "THE BEST IN WA" AND "THE BEST SUSHI OF MY LIFE!" OUR MOST POPULAR OFFERINGS INCLUDE ALL THE FOOD FROM OUR VAN, PARTICULARLY OUR NEW FAVOURITE: THE VEGE RA-MEN NOODLE SOUP, WHICH HAS QUICKLY BECOME A POPULAR ITEM AT THE THURSDAY NIGHT MARKET.

WE DISTINGUISH OURSELVES FROM SIMILAR STALLS BY HAVING OUR DISHES PREPARED UNDER THE WATCHFUL EYE OF A JAPANESE CHEF WITH MICHELIN-STAR EXPERIENCE FROM AN ITALIAN RESTAURANT. THIS LEVEL OF EXPERTISE GUARANTEES THAT EVERY DISH IS CRAFTED WITH CARE.



# MEMBERS

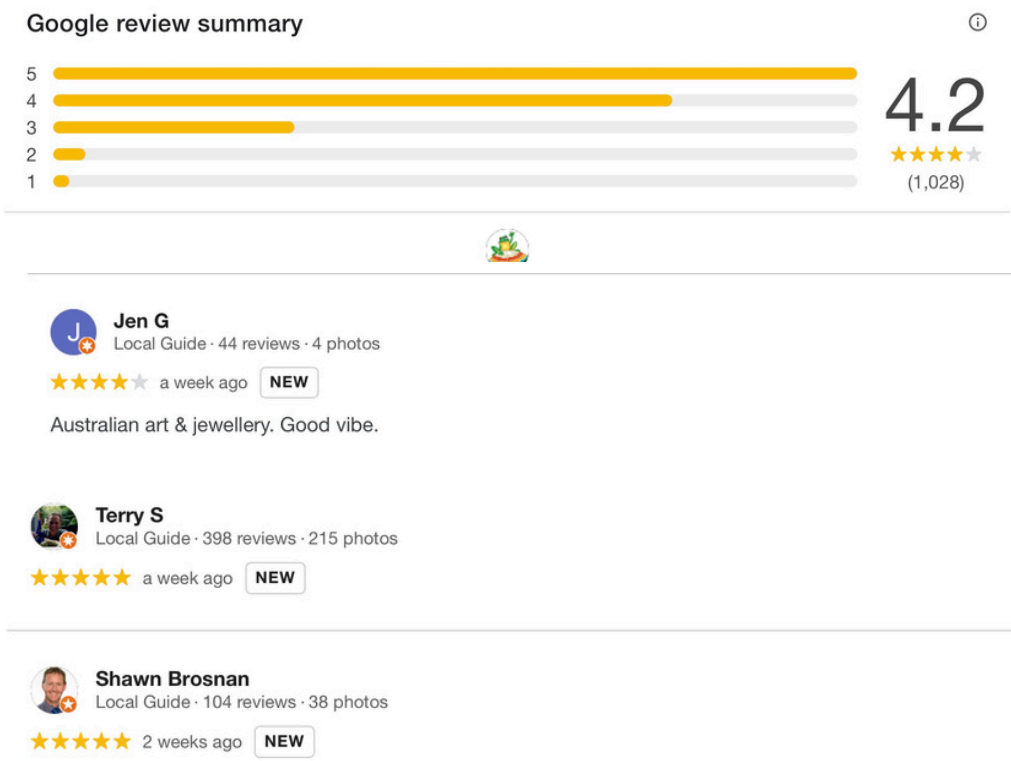
## DAILY BREW



**SOME OF OUR NEW MEMBERS  
TO COME ON BOARD**

AT THE DAILY BREW, OUR MISSION IS TO OFFER BROOME RESIDENTS AND VISITORS A PREMIUM COFFEE EXPERIENCE WITH A FOCUS ON SPECIALTY COFFEE AND HIGH-QUALITY BEANS. FOUNDED IN 2021, BUT WITH ROOTS IN BROOME SINCE 2019, WE ARE A SMALL FAMILY-OWNED BUSINESS DEDICATED TO SERVING ONLY THE BEST COFFEE WE CAN MAKE. OUR CORE VALUES CENTRE AROUND PROVIDING EXCEPTIONAL COFFEE MADE FROM QUALITY BEANS HARVESTED AND PROCESSED USING ADVANCED METHODS AND TECHNOLOGIES. WE PROUDLY SERVE A RANGE OF SPECIALTY COFFEE, BOTH BEANS AND GROUND, ALONGSIDE OUR HOMEMADE TREATS. WE SOURCE OUR COFFEE BEANS FROM BRIGHTSIDE, WHICH IMPORTS THEM FROM REGIONS INCLUDING CENTRAL AMERICA, SOUTH AMERICA, AFRICA, AND ASIA. AT THE DAILY BREW, WE STRIVE TO CREATE A WARM, FAMILY-LIKE ATMOSPHERE WHERE EVERY CUSTOMER FEELS WELCOME AND ENJOYS THE FINEST COFFEE AND HOMEMADE PRODUCTS.

# REVIEWS



# ACKNOWLEDGEMENTS



- Broome Visitors Centre is a big advocate of the Broome Markets, we have collaborated closely to coordinate the cruise ship passengers coming towards the market, they continually promote us on their social media platforms.
- Shire of Broome for their in-kind contribution to the Staircase to the Moon Markets and Night Markets which has ensured the continued success of each event.
- Broome Explorer for providing visitor transportation to and from the markets and their ongoing advertising on the buses.

We thank you for your continued support of our Broome  
Community Markets

ACKNOWLEDGEMENTS